

Ayar Law Group

Meet Venar Ayar



Venar R. Ayar is the principal and founder of Ayar Law Group and focuses his legal practice on IRS and Michigan tax resolution for both businesses and individuals. He has personally handled thousands of cases including defending tax audits, negotiating favorable settlements for back taxes, setting up tax payment plans, arranging release of tax liens and levies, defending criminal tax fraud cases and advising those with foreign bank accounts who have not complied with reporting requirements. He represents clients with multi-million dollar assets at stake as well as those with only thousands in assets.

Born and raised in metro Detroit, Michigan, Venar returned to the area to open a tax problem resolution practice when he saw the alarming number of taxpayers struggling due to the downturn in the local economy. He saw there were few qualified and ethical Michigan tax resolution lawyers, but an abundance of scam artists who were taking advantage of taxpayers who needed help.

Prior to opening his Michigan practice, Venar was a tax attorney at RJS Law, southern California's largest tax law firm. Before working there, Venar worked for several years in metro Detroit as a busy and successful solo tax law practitioner.

Venar earned his Juris Doctor degree at the University Of San Diego School of Law, which has one of the country's top tax programs, and graduated Cum Laude. After graduation, Ayar continued his legal education at USD and earned a Master of Law degree in Taxation. This is the highest degree available in tax and is held by a miniscule number of the country's attorneys.

In addition to years of experience practicing tax law, Venar has owned or operated several small businesses, including an accounting and tax preparation business, supermarkets and a hotel. His business background gives him a solid understanding of the challenges facing small businesses today.

Recognition as One of Detroit's Leading Authorities in Tax Law



Martindale-Hubbell:
Highest possible rating



DBusiness, Detroit's Premier Business Journal:
A Top Lawyer in the Field of Tax Law.



Super Lawyers:
Rising Star designation



Avvo.com:
Superb Attorney rating, 9.8 out of 10

About Ayar Law Group

Ayar Law Group, located in southern Michigan, represents people and businesses with state and federal tax problems that require creative resolutions. We focus entirely on tax resolution and provide an individualized approach to minimize our clients' exposure and protect their assets whether in the United States or abroad. In other words, we specialize in giving our clients a fresh start. Ayar Law Group was founded by Venar R. Ayar, an award-winning tax lawyer with years of expertise and a Masters of Tax degree (LLM), the highest degree possible in the field.

- Focus on Resolution of Tax Problems
- Individualized Attention
- Help for All Tax Problems
- Protection for Foreign Bank Accounts and Assets
- Protection for U.S. Assets
- Harassment Relief
- Protection from Criminal Sanctions
- Audit Defense
- Free Consultation at Our Five Locations

As seen on...



Detroit Legal News.

Putting the ax to tax Attorney goes to bat for clients against the IRS

By SHEILA PURSGLOVE
Legal News

The first client that tax attorney Venar Ayar represented before the IRS was a well respected, highly paid CPA and partner at a big accounting firm, who had represented himself in an audit — landing a \$300,000 tax bill.

"He came to us desperate, and our job was to do as much damage control as possible, given the mess he had created," Ayar said. "It took hard work and intense arguments with the auditor, but my client walked away with more than \$200,000 in refunds."

"The half a million dollar swing was because I found a loophole in the tax code applying to people who own rental properties that have been foreclosed on," he said. "Since then, I've represented many others in similar circumstances and have always gotten significant refunds by taking advantage of this loophole."

Not every case is that dramatic, but whatever the tax problem, Ayar and his team at Ayar Law Group in Southfield specialize in handling it.

"I defend taxpayers against the IRS," he said. "I've always been, and will always be on the right team — defending the lit-



Venar Ayar, a university of Michigan grad, received his law degree from the university of San Diego.

tle guys against the government."

Some people think the IRS is too slow or doesn't care enough to come after them, notes Ayar, who has seen people do ridiculous things on tax returns, confident they would never get audited and caught.

One client, making more than \$200,000 per year, claimed

less than \$25,000 on his tax return every year.

"He was paying more in mortgage interest than he claimed he earned every year," said Ayar. "It didn't take long for his returns to be selected for audit, and wasn't hard for the auditor to figure out what was going on. Now that client is likely to get charged with tax fraud and will very likely end up in federal prison."

Another client who owed more than \$400,000 in back taxes had previously hired a CPA firm whose offer of \$100,000 to settle was rejected. The man hired another tax attorney to appeal, and lost.

"He turned to me in desperation, his last shot at ever resolving his debt," said Ayar, who told the man the rejection was the best thing that could have happened since the whole thing had been done incorrectly. Convincing the man to give it another shot, Ayar got the entire debt settled for under \$25,000.

"I saved him over 75 percent off what the last guy wanted to settle for but couldn't, and almost 95 percent off what he owed the IRS on the day he hired me," he said.

In another case, a business owner making about \$150,000 a year in cash was depositing it into his personal bank account and not reporting it.

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Taxation vocation: Attorney found her niche in tax law

A Michigan State alum, Rosa Weaver earned her juris doctor from the University of Detroit School of Law.



Taxing matters: Attorney helps clients overcome IRS issues



Alan Shamoun, a Wayne State University graduate, earned his law degree from the University of Detroit Mercy. He concentrates on tax law and works with individuals and businesses to resolve disputes with the IRS.

Worldly experience

Attorney spent 4 years working in Kuwait City

By SHEILA PURSGLOVE
Legal News

Ramy Shabana's first job after his 2010 graduation from the University of Detroit Mercy School of Law was as an associate at the Kuwait City office of Al Tamimi & Company, a Dubai-headquartered law firm and the largest regional law firm in the Middle East and North Africa (MENA) region.

"I value the experience I gained and the opportunity to work as part of the international legal community," says Shabana, who joined Ayar Law Group in Southfield this month. "I'm extremely lucky and thankful to have been mentored by Alex Saleh, partner and head of the Kuwait office of Al Tamimi, and Philip Kotsis, partner at Al Tamimi, who are both attorneys originally from Michigan. I'm forever grateful for the training they gave me and would be nowhere without them."

One of two lead associates for Al Tamimi's Corporate Structuring and M&A practice, Shabana represented several Kuwaiti and multinational corporations in large-scale acquisition, representing both buyers and sellers.

"I also worked on several commercial deals, military agreements, and a couple of international arbitration cases," he says.



Ramy Shabana, who spent nearly four years working in Kuwait, enjoyed running a half-marathon, a 13.1-mile race, in the desert.

What Our Clients Say...

"Best Experience Ever!"

I'm not one to normally write reviews, however, after working with Mr. Ayar I was compelled to come here and document just how wonderful my experience was. Mr. Ayar and his staff were extremely helpful. My tax situation was rather difficult and not only did he sort out my situation, he greatly exceeded my most optimistic expectations. I can't recommend him highly enough. In me, Mr. Ayar has a client for life. Thanks Again.

"Best Tax Attorney in Michigan"

Not only would I recommend this young man, I would not file a tax return without his review. I feel fortunate to be able to hire his services at such reasonable rates. I have never before felt so comfortable that my taxes were done right

"Excellent Attorney!!"

Venar represented me with an IRS business audit. His attributes include; aplomb, personable, astute and expert knowledge of the federal tax system and procedures! The results he achieved, exceeding my expectations. As a result, the AYAR Law Group has become my business tax experts for my future taxes.

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